

# REVERE SECURITIES LLC

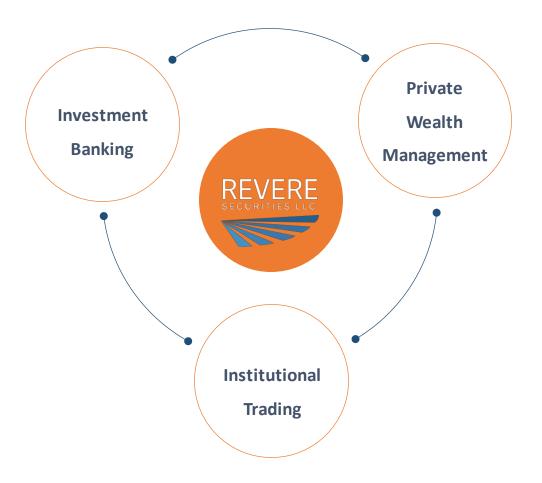


OVERVIEW



## **REVERE SECURITIES OVERVIEW**

Revere Securities is a leading Investment Banking and Wealth Management Firm – founded in 1983 and headquartered in mid-town Manhattan



## **REVERE SECURITIES**

Revere Securities LLC is a global broker-dealer firm providing strategic and financial support to institutional investors, hedge funds, foundations, Endowments, Family Offices, UHNW clients and individual investors.

The firm's professionals are involved in all components of the sales and trading process and include extensive compliance and operational personnel. In addition, Revere Securities LLC provides differentiated corporate access, helping institutional clients gain access to management as a component of their investment process. The firm has industry focused sales specialists who possess "buy-side" experience; therefore, providing a sound, alternate perspective, to the investment process.

Founded in 1983, Revere Securities LLC is headquartered in New York City, NY, with three additional office locations in the United States. The firm is a subsidiary of Revere Capital Advisors with Revere Capital Advisors maintaining a significant interest in the firm. Revere Capital Advisors was founded in 2008 by former senior executives and board members of the Man Group. Together they share decades of experience in the hedge fund industry; specifically, in growing and developing hedge fund businesses.

The firm serves more than 4,000 customers accessing over 100 global markets. Revere's private wealth business is cleared through StoneX - which is a Multi-Billion dollars public ally traded on NASDAQ under the ticker symbol (SNEX) with revenues of 57 Billion USD in 2020 alone - with 48 offices in 22 states. StoneX is a member of the New York Stock Exchange and, as a century-old firm, can leverage an abundance of resources to support our customers' clearing needs.

Revere Securities LLC is U.S. FINRA and SEC registered; as well as a member of SIPC and MSRB.



## **REVERE SECURITIES SERVICES**

STOCKS

**BONDS** 

**OPTIONS** 

MUTUAL FUNDS

**CLOSED-END FUNDS** 

**MONEY MARKET FUNDS** 

#### **QUALIFIED PLANS**

PENTION AND PROFIT

IRA'S

401(K)'S

**DEFFERED COMPENSATION** 

INVESTMENT BANKING
OFFERINGS AND PRODUCTS

ESTATE PLANNING AND LIQUIDITY FUDNING

#### **EXECUTIVE SERVICES**

10B5-1 TRADING PLAN

STOCK OPTION STRATEGIES

**RESTRICTED SECURITIES** 

**HEDGING STRATEGIES** 



# REVERE WEALTH MANAGEMENT



## REVERE WEALTH MANAGEMENT SERVICES

- Revere utilizes the most elite fin tech providers to ensure we lead with the client experience first and foremost.
- Our industry-leading data aggregation and reporting capabilities enable you to manage our client's wealth holistically to build long-lasting, trusted relationships.
- Aggregates all financial accounts to provide a consolidated view of portfolios, no matter the type of asset class, currency, or entity.
- Instantly analyze and visualize portfolio data, including liquid and illiquid client portfolios.
- Quickly create fully customized reports tailored to client needs.

Financial Planning	Retirement Planning	Portfolio Evaluation Design and Management
Review for Growth on	Estate Planning / Protecting	College Expense Planning
Your Money and Investments	and Preserving Your Estate	
Family Elder Law Planning	Stock Option Analysis	Business Continuity Planning
Wealth Risk Exposure Review Asset Protection	Charitable Gift Planning	Comprehensive Insurance Revie
Pension Plan Design and Management	Business Succession Planning	Legacy Planning and Multi-Generation Wealth Transfer counseling

## PRIVATE WEALTH MANAGEMENT

Revere Private Wealth Management services ultra-high net worth families, corporate executives, small-mid sized businesses, pensions, endowments, hedge funds and family foundations. Our most important goal is to help you achieve your objectives, providing guidance that helps your wealth do more for you.

Managing wealth involves far more than managing an investment portfolio. It begins with developing a holistic, comprehensive understanding of who you are and the financial forces at work in your life. It means helping you understand and respond effectively to these forces. And, of course, it means helping you invest your assets in a way that reflects the realities of your life and the uniqueness of your long-term goals. Revere Private Wealth Management and Revere Securities are committed to building a relationship of trust in which we can work closely with you to help you define your objectives, explore alternatives, and choose the financial and investment strategies that are most appropriate for you. As our relationship evolves, we hope you will come to regard us as a valued resource — professionals who can help you make a more informed decision on any financial issue.

Providing the financial knowledge and advice to achieve lifetime financial goals during your working years and into retirement. At Revere Wealth Management, putting your interests first is the foundation of everything we do. Our goal is to get to know you and your goals, so we can provide guidance for the best financial decisions for you and, also your family's future and well-being.

Our primary goal is to guide our valued clients towards developing a solid financial structure that will stand the test of time and build their wealth for their family and future generations. To ensure we have you on the right path to success, we conduct an in-depth analysis of your financial situation. We then apply the collective knowledge of our financial planning team to develop a plan to help you achieve your financial and life goals. It is this strong planning process that enables our clients to achieve their long-term financial goals in a tax efficient manner. Our goals-based financial security planning approach is designed to help clients define customized short and long-term goals. It is also critical to identify roadblocks or gaps that might impact the financial planning strategy, and it is imperative to monitor the plan on an ongoing basis to ensure it meets any changing needs.

## **TEAM BIOGRAPHY**



KYLE M. WOOL

President of
Wealth Management

Head of
Private Wealth Management

Kyle serves as President of Wealth Management at Revere Securities. Kyle created Private Wealth Management provides integrated strategies designed to help build, manage and preserve wealth for wealthy families, Endowments and Foundations.

Previously Kyle was an Executive Director at Morgan Stanley and the head of The Wool Group. Previously to Morgan Stanley, Kyle was employed at Oppenheimer and Co., Inc. He was also Based in Hong Kong from 2010 until of 2013, Where he served as a Managing Director of the Professional Investors Group for Oppenheimer Asia Ltd. He still maintains his interests in the Asia-Pacific investment space. Kyle has been a featured speaker on Executive Services and Wealth Management at the China Entrepreneurs CEO & CFO Forum. He has also been a featured speaker on U.S. Markets and Foreign Direct Investments at the Fujairah U.A.E. International Business Forum.

Kyle is also active in various philanthropic endeavors both domestically and abroad. He currently serves as a board member of Lifeline NY, a charity foundation focused on attain medical equipment for the underprivileged children of Serbia Headed by HRH Crown Princess Katherine of Serbia, Kyle is also is a board member of the CIRSD (Center for International Relations and Sustainable Development) headed by Vuk Jeremic, the 67th President of the United Nations General Assembly and Project Rousseau, whose mission is to empower youth in communities with the greatest need to reach their full potential and pursue higher education. Kyle is also a Board Member of Lang Lang International Music Foundation, which believes that all children should have access to a music education, regardless of their background. At the Lang Lang International Music Foundation®, we strive to educate, inspire, and motivate the next generation of music lovers and performers. On Feb 21, 2019 Kyle was honored by Crown Princess Katherine with the Lifeline Humanitarian Award.

Kyle also has various business interests and is a board member of Line Up Media Group, a media company, conceived to circumvent traditional entertainment barriers, deliver fresh, ultramodern alternatives for audiences who determine how they want their entertainment, when they want it, and where they want it...on demand. Kyle is also a Partner at Merakia, an award-winning Greek Steakhouse in the Flatiron district of NYC. Kyle is also a Partner at iSouvlaki, which is a fast-growing Quick Service Restaurant in the Tristan area.

## **TEAM BIOGRAPHY**



JEROME F. NILES

Managing Director

Senior Portfolio Manager

Jerry is a Managing Director – Wealth Management at Revere Securities. Jerry is a member of The Wool Group which was created to provide integrated strategies designed to help build, manage and preserve wealth. Drawing on over 20 years of financial experience, Jerry and The Wool Group help their clients define their needs, evaluate their goals, think ahead toward potential challenges, identify opportunities and formulate strategies in pursuit of their unique goals.

Prior to Morgan Stanley, Jerry was employed at Oppenheimer & Co as a Director of Investments where his focus was working side by side with clients both domestic and International to create individual investment solutions. Jerry is a graduate of Virginia Tech with a degree in Finance from the Pamplin College of Business. In his free time, he enjoys fly fishing and golfing. He currently resides in Long Island with his wife and children.

He currently maintains a series 7, 63, 65, and Life, Variable Health, Long Term Care Insurance license.



JOSHUA A. SHIPLEY

Vice President

International Client Advisor

Josh serves as a Vice President for The Wool Group at Revere Securities. The Wool Group provides integrated strategies designed to help build, manage and preserve wealth for wealthy families, Endowments and Foundations.

Prior to Revere Securities, Josh was a Financial Advisor at Morgan Stanley within the Wealth Management Division here he focused on servicing both domestic and international individuals along with their families. Josh holds a BS degree in Corporate Finance, from the Victor E. Salerno School of business at St. John Fisher College. At St. John Fisher, Josh was a four-year member of the football team where he and his teammates were awarded the 2014 Lambert Meadowlands Award. In his spare time he enjoys playing squash, golfing, and fishing. He is an active member of the New York Athletic Club as well as the Cardinal Football Alumni Alliance. Josh currently resides in New York City.

He currently maintains a series 7, 66 and New York State life, health and accident insurance licenses.

## **INVESTMENT BANKING PLATFORM**

Revere Securities focuses on servicing the needs of domestic and international small-cap, mid-cap, and emerging companies.

#### STRATEGIC ADVICE

**MERGER & ACQUISITIONS** 

**DIVESTITURES** 

**RECAPITALIZATIONS** 

**PRIVATIZATIONS** 

**DEFENSIVE STRATEGIES** 

**JOINT VENTURES** 

**RESTRUCTURINGS** 

**BANKRUPTCY** 

**FAIRNESS OPINIONS** 

#### **CAPITAL RAISING**

SPECIAL PURPOSE ACQUISITION COMPANIES (SPACs)

REVERSE MERGERS INTO PUBLIC SHELL COMPANIES

(RTOs)

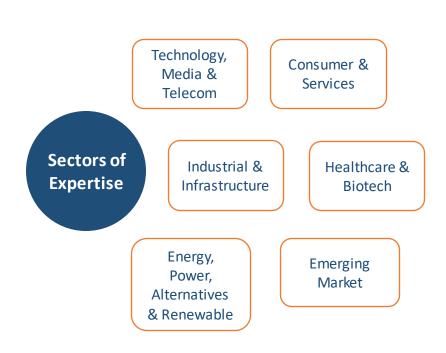
**BUSINESS DEVELOPMENT COMPANIES (BDCs)** 

PRIVATE PLACEMENTS

**PIPEs** 

**RIGHTS OFFERINGS** 

**DEBT OFFERINGS** 



## STRATEGIC ADVISORY OVERVIEW

#### **SELL-SIDE ADVISORY**

Revere advises strategics, investors, and public and private equity-funded companies on sales of businesses or portfolio companies and on capital raises Preparation for share sales (ie, strategic and valuation analyses, marketing presentations)

- Identification of potential investors
- Preparation and execution of marketing roadshows
- Negotiation, structuring and closing of transactions

#### TRANSACTION SUPPORT

Revere manages the evaluation and execution of all aspects of our clients' buyside and sell-side transactions

- Business plan development
- Financial modeling
- Due diligence leadership and support
- Valuation analyses
- Negotiation, structuring and closing of transactions
- Project management of all transaction processes

#### **BUY-SIDE ADVISORY**

Revere advises on domestic and cross-border acquisitions and expansion opportunities

- Evaluation of strategic expansion opportunities
- Target identification, evaluation and contact
- Negotiation, structuring and closing of transactions
- Cross-border public company mergers

#### CORPORATE FINANCE STRUCTURING ADVISORY

- Business plan and cash flow development and analyses
- Corporate finance analyses
- Feasibility studies
- Recommendations of funding, structuring, and restructuring options
- Recommendations for ownership and optimal capital structures

#### **JOINT-VENTURES AND PARTNERSHIPS**

Revere advises our clients on joint-ventures and partnerships formations

- Joint-venture development and formation
- Partnership development and formation
- Preparation and execution of marketing roadshows
- Negotiation, structuring and closing of joint-ventures and partnerships



# **REVERE PRIME BROKERAGE**



## PRIME BROKERAGE SERVICES

#### THE REVERE ADVANTAGES

Our model, in partnership with StoneX, provides capabilities and services typically only available to the largest institutional clients

#### **Revere Prime Brokerage Services**

- Bespoke client service
- In-house reporting infrastructure enabling robust standard and customized reporting
- Separate and "natural persons" accounts
- Operating leverage of 300+ person firm

**Enhanced Reporting Start-up and Capital Solutions Introducing Accounts to Pershing / BNY Mellon** 

## **EMS Solutions for Equities and Options**

**NEOVEST** 

**REDI** 

**BLOOMBERG EMSX** 

**STONE X** 

**REALTICK** 

#### **CLIENTS**

#### **HEDGE FUNDS**

- EQUITY L/S
- FIXED INCOME
- GLOBAL MACRO
- OPTION VOLATILITY
- EVENT DRIVEN

#### **ACTIVE TRADERS**

- FAMILY OFFICES
- **PROFESSIONAL INVESTORS**
- TRADING GROUPS

#### **INVESTMENT ADVISORS**

- FEE-ONLY
- HYBRID

### PRIME BROKERAGE SERVICES

#### ADVANCED REPORTING AND DATA DELIVERY

Broad range of information delivery options and the in-House resources to support our clients

#### **SunGard's VPM Portfolio Accounting and Reporting**

- A comprehensive, fully integrated and customizable application
- Over 80 standard and customizable reports are available
- Multi-asset class
- Multi-currency
- Multi-strategy

#### **Pershing NetXInvestor – Account Access**

- Online and Real-Time positions, balance and activities
- Mobile access
- Access a broad range of easily customizable reports in PDF, Excel or delimited format
  - Moneyline
- Trading History
- Confirmations
- Statements

#### **Data Delivery**

- Customized file capabilities
- Direct from Pershing data files
- Service provider integration



# **ABOUT OUR PARTNER STONEX**



## STONE X GROUP INC

StoneX is a global financial services network providing complete institutional-grade market access StoneX provides clients with a complete suite of securities services tailored to the needs of our diverse customer base. The StoneX network consists of all the platforms, products, and services available through StoneX Group Inc. and its global subsidiary companies. A Fortune-100 company with a nearly 100-year track record, StoneX Group Inc. (NASDAQ: SNEX) and its 2,700 employees serve clients from more than 40 offices spread across five continents. We provide institutional access to 36 derivatives exchanges, 175 foreign exchange markets, nearly every global securities marketplace and a number of bi-lateral liquidity venues, as well as retail market access via Forex.com and City Index, among other platforms.

StoneX currently serves commercial, institutional and payments clients across 140 countries. With a history dating back over a century, their Correspondent Clearing division has thrived by putting our focus on your business needs. In their rapidly evolving industry, their correspondents expect and need the best in service and technology support in order to be well-positioned for success. StoneX goes to great lengths to provide this type of support because we succeed when you succeed. They focus on the needs of middle-market firms like yours. This focus keeps three things perfectly clear: your goals, your business needs, and our commitment. They strive to build relationships with our correspondents by providing them the tools that help them succeed. StoneX understands what it takes for your business to be successful, and we are committed to providing comprehensive, accurate and efficient solutions.

## **SECURITY AND COVERAGE**

Both Revere and StoneX are SPIC and FDIC Insured. Securities Investor Protection Corporation ("SIPC"), our customers are protected up to applicable SIPC limits. Current SIPC limits are \$500,000 for securities and cash per customer, of which up to \$250,000 may be in cash (i.e., Free Credit Balances). SFI carries excess SIPC coverage through Lloyd's of London that, if applicable, is designed to pick-up where SIPC protection ends by covering customers for up to an additional \$24.5 million per customer, which covers up to an additional \$900,000 in Free Credit Balances per customer. This policy has an aggregate policy limit of \$100 million in total protection. Neither SIPC protection nor excess SIPC coverage provides protection against market losses. Once funds are swept into an IDP Account they are held at an FDIC member bank and, accordingly, they are protected by FDIC insurance.

#### **REVERE SECURITIES OFFICE LOCATIONS**

#### **New York Office**

650 Fifth Avenue - 35th Floor New York, NY 10019

Main: (212) 688-2350

Toll-Free: (866) 991-8918

Fax: (212) 688-2454

#### Boca Raton, FL Office

1900 NW Corporate Blvd - W105

Boca Raton, FL 33431

Main: (561) 994-6229

Toll-Free: (800) 421-6452

Fax: (561) 994-0445

#### Boston, MA Office

160 State Street - 7th Floor

Boston, MA 02109

Main: (857) 453-4432

Toll-Free: (866) 515-8590

Fax: (857) 277-1551

#### Middletown, OH Office

1709 South Breiel Blvd

Middletown, OH 45044

Main: (513) 423-6263

Fax: (513) 423-9113

#### **CONTACT INFO**

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